



## Program of the 7th Vienna Music Business Research Days,

## **September 28**: Conference Track Day (preliminary program)

| Track 1 (Joseph-Haydn Hall)   | Track 2 (Large Conference Room, IKM)   |
|---|--|
| 09:10-09:15 - Welcome and Introduction  |  |
| 09:15-11:00 – Session 1A – Recorded music industry  Chair: Peter Tschmuck  • Wlömert / Papies - On-demand Streaming Services and Music Industry Revenues – Insights from Spotify's Market Entry  • Nasta / Pirolo / Wikström – Old dogs and interns: An empirical analysis of the link between team diversity and performance in sound recording projects                         | : Coffee Break   |
| <ul> <li>11.30-13:00 Session 2A: Music archives and education</li> <li>Chair: Michael Huber         <ul> <li>Winter / Schories - Professionalization strategies for music on a global scale and in the perceptions of stakeholders at the Hanover University of Music, Drama, and Media</li> </ul> </li> </ul>  | <ul> <li>11:30-13:00 Session 2B – Entrepreneurship and value creation</li> <li>Chair: Andrej Srakar</li> <li>De Sancha Navarro / Palma Martos / Oliver-Alfonso – Economic and financial viability plan for the entrepreneurship of a lyric theatre low-cost company: The case of Zarzuela in Spain</li> <li>Heredia Carroza / Palma Martos / Aguado – Creative substance and Copyright. The case of Flamenco in Spain</li> </ul> |
| 13.00-14.00   | ): Lunch Break   |
| <ul> <li>14:00-15:30 Session 3A – Live music industry</li> <li>Chair: Juan Montoro-Pons         <ul> <li>Srakar / Vecco – Blue Notes: Slovenian jazz festivals and their contribution to the economic and social resilience of the host cities</li> <li>Sonnabend – Fairness constraints on profit-seeking: Evidence from the German club concert industry</li> </ul> </li> </ul> | 14:00-15:30 Session 3B – Music streaming  Chair: Daniel Nordgård  • Luck - The Psychology of Streaming  • Pedersen - Organizational and Economic  Consequences of the Music Streaming Economy  |
| 15:30-16:00   | : Coffee Break   |
| <ul> <li>16:00-17:30 Session 4A - Music consumption behavior</li> <li>Chair: Patrik Wikström         <ul> <li>Montoro-Pons / Cuadrado-Garcia – Music genres in the consumption and use of recorded music</li> <li>Rurale / Visentini - A focus on music consumption. Experience and tribes creation in a music community</li> </ul> </li> </ul>                                   |  |

